

Exhibitors

Howalt+McDowell Insurance, a Marsh & McLennan Agency, LLC (Presenting Sponsor)

Howalt+McDowell, a Marsh & McLennan Agency, LLC, company has deep roots and a long record of accomplishments in the Upper Midwest.

For more than 65 years, we've lived to help our clients grow. Along the way, many of them have developed long-term, often very personal relationships with our team members. That's the true source of trust that keeps us close. A favorite long-term pledge we've made to clients old and new is to deliver "the right people, the right answers." The word there is "people."

Because we take the idea of partnership seriously, we built our company to be a proactive, service-oriented member of your team. That attitude is mandatory for us to deliver this premise: you should do more than just survive the unforeseen; you should be able to quickly adjust and advance.

Products & Services: Business Insurance, Personal Insurance, Employee Benefits, Wellness, Compliance, Risk and Claim Management.

About Marsh & McLennan Agency: Marsh & McLennan Agency, LLC, a subsidiary of Marsh, was established in 2008 to meet the needs of midsize businesses in the U.S. MMA operates autonomously from Marsh to offer commercial property, casualty, personal lines, and employee benefits to clients across the U.S. Howalt+McDowell is a part of the Upper-Midwest region of MMA. Please visit us at www.marshmma.com.

RAS (Presenting Sponsor)

RAS (Risk Administration Services, Inc.) was established in 1989 by a dynamic group of individuals who saw the need for a monoline workers' compensation carrier in South Dakota. Since then, RAS has grown to become the No. 1 writer of work comp in South Dakota, and one of the largest in the Upper Midwest with over \$70 million in premium.

RAS writes workers' compensation insurance for nearly every business entity across the spectrum. Through our partnerships with many regional insurance agencies, business is written via our two insurance companies, Dakota Truck Underwriters and First Dakota Indemnity. RAS takes great pride in our superior claims and case management, Stay at Work/Return to Work Assistance, Cost Containment, and Loss Prevention services we offer.

In today's highly unpredictable economic conditions, RAS is dedicated to helping customers mitigate and manage their risk for employees in the work place and assist with overall savings for insured's workers' compensation insurance dollars. Please visit us at www.RASCompanies.com.

Avera Health (Titanium Sponsor)

Avera provides comprehensive occupational health services throughout the region. Avera's team of occupational health experts are prepared to address all of your workplace health and safety needs. Our goal is to offer solutions and care designed to fit the needs of individuals and businesses:

- Drug and alcohol testing
- Physicals
- Lifestyle analysis
- Specialty exams/tests
- Safety consulting services
- Wellness and prevention
- Screenings
- Education

The Avera Spine Center provides comprehensive spine care for patients experiencing acute neck and back pain. Specialists from the Avera Brain and Spine Institute meet regularly to explore the best treatment options, share knowledge and create custom treatment plans.

- Physical Medicine and Rehabilitation (physiatry)
- Neurosurgery
- Diagnostic imaging
- Interventional spinal injections
- Nerve and muscular testing
- Orthopedic surgery
- Neurology
- Physical therapy

Please call 1-877-AT-AVERA or visit www.Avera.org.

OHARA, LLC (Titanium Sponsor)

OHARA is a state certified managed care organization that has met industry standards to be named URAC accredited by the American Accreditation HealthCare Commission. As a URAC accredited utilization management company, OHARA's business practices are closely monitored to assure the highest quality services in the care management field. OHARA is staffed 24 hours a day, 365 days a year by licensed Registered Nurses with extensive background in workers' compensation, occupational medicine, and a variety of healthcare fields. All of OHARA's wide array of products and services can be customized to meet your company's specific needs. This helps OHARA build strong relationships between employers, employees, insurance carriers, third party administrators, and health maintenance organizations. Please visit us at www.oharallc.com.

Sanford Health Occupational Medicine (Titanium Sponsor)

Sanford OccMed is the largest network of industrial medicine clinics in the region. Sanford OccMed is dedicated to helping you build a strong workforce, navigate employment exams, prevent injuries and work with you to protect your business and bottom line. Please visit us at sanfordoccm.com.

WorkFORCE Occupational Health (Titanium Sponsor)

WorkFORCE Occupational Health is a clinic that focuses on pre-employment/post-offer screenings (Drug Screening, Lift Screening, Physicals, etc.), occupational injury treatment, occupational related illness, physical therapy, ergonomic assessments, as well as a variety of on-site testing services. Please visit us at www.workforceoh.com.

Athletico Physical Therapy (Platinum Sponsor)

Athletico offers timely, cost-effective workers' compensation services designed to not only treat on-the-job injuries, but also return injured workers to the job with minimal risk of re-injury. Patients are guaranteed easy access to any of our convenient locations within 24-48 hours of the initial call. This allows us to minimize down time by quickly assessing injuries and setting return to work goals. Based on a valid job description and comprehensive interview of the injured worker, our rehabilitation specialist will develop return-to-work goals specific to each patient's injury and physical demand profile for full duty work. Services include physical therapy, hand therapy, functional capacity evaluation, work conditioning, ergonomics, job demand analysis and post offer employee testing. In addition, Athletico offers a full range of educational programs focusing on wellness and claims prevention. On site therapy services also available. Please visit our website at www.athletico.com/workcomp or contact our customer service department at 1-888-8WORK4U for more details.

Boyce Law Firm, L.L.P. (Platinum Sponsor)

Boyce Law Firm has decades' worth of experience in workers' compensation and employment law and takes pride in assisting clients through these difficult areas of law. As the only South Dakota law firm belonging to the National Work Comp Defense Network, Boyce Law Firm prides itself on staying current with all the changes in the law and ensuring the best representation for its clients. The attorneys in the Workers' Compensation and Employment Practice Group at Boyce Law Firm frequently assist clients to resolve issues before they go to litigation but also stand ready to litigate matters through the final stages when necessary.

The attorneys have experience in working with both employers and insurers in navigating through legal issues and emphasizing a team effort in achieving positive outcomes for all clients. Outside of workers' compensation, Boyce Law Firm's attorneys have years of hands-on experience working directly with employers to address issues surrounding OSHA, FLSA, ADA, FMLA, EEOC and other employment-related matters.

In order to bring the best value to clients, the attorneys at Boyce Law Firm use their knowledge and experience, coupled with a practical approach to work place management, in order to achieve positive outcomes. Please visit our blog at www.boyceinsight.com.

Davenport, Evans, Hurwitz & Smith, LLP (Platinum Sponsor)

Davenport Evans has a thriving business practice and a well-earned reputation in litigation. Our attorneys counsel employers in all areas of labor and employment law and in the prevention of potential litigation. The firm advises clients on a broad range of issues under federal and state employment law, including the Civil Rights Act and the Americans With Disabilities Act. The firm represents employers in proceedings before various administrative agencies, as well as all types of employment litigation, including wrongful termination and discrimination claims, in both federal and state courts. You can trust Davenport Evans to help Protect What You've Built. Please visit us at www.dehs.com.

Woods, Fuller, Shultz & Smith P.C. (Platinum Sponsor)

Woods, Fuller, Shultz & Smith P.C. is a team of legal professionals committed to providing quality legal services since the firm's inception in 1887. Our firm is large enough to serve all of our client's needs, but small enough to provide personal attention. You can learn more about our firm at www.woodsfuller.com.

Coventry (Gold Sponsor)

Coventry offers a suite of client solutions designed to help drive industry-leading medical outcomes and identify appropriate cost savings at every step of an injured worker's recovery. Coventry works with clients and their injured workers' to design programs that meet the cost containment and medical management needs of an organization.

Craig Hospital (Gold Sponsor)

Craig Hospital is a world-renowned, 93-bed, private, not-for-profit rehabilitation hospital and research center that specializes in the care of people who have sustained a spinal cord and/or a brain injury. Craig provides a comprehensive system of inpatient and outpatient medical care, rehabilitation, neurosurgical rehabilitative care, and long-term follow-up services. Half of Craig's patients come from outside of Colorado. Craig has been ranked as a top 10 rehabilitation center by U.S. News and World Report for 27 consecutive years. Craig has received the NDNQI® award in 2009, 2012, 2013, 2014 and 2015 for the highest quality outcomes in nursing care in a rehabilitation facility. Craig was voted by employees as a "Top Work Place" by the Denver Post for the past three years, and was ranked in the top 150 places to work in healthcare by Becker's Healthcare in 2014. Please visit our website at www.craighospital.com.

ExamWorks (Gold Sponsor)

ExamWorks, Inc. is a leading provider of independent medical examinations, peer reviews, bill reviews, Medicare compliance, case management and related services (“IME services”) to the insurance and legal industries, third-party administrators, self-insured parties and federal and state agencies. ExamWorks is dedicated to the national presence required to serve its clients and the preservation of the local offices where clients receive exceptional service from our credentialed physicians and other medical providers. ExamWorks’ vast medical expertise spans all major specialties and incorporates comprehensive jurisdictional knowledge on medical-legal issues, as well as insurance issues. The company has one of the largest doctor panels in the nation, and is composed of the highest caliber physicians, many of whom are ABMS® Board Certified. In addition, ExamWorks’ Compliance Department credentials physicians and allied professionals using primary source verification; panel members are re-credentialed every two years, or upon expiration of a credential and are monitored by the NPDB Continuous Query service.

ALARIS Group

ALARIS is the nation’s premier healthcare management firm specializing in workers’ compensation case management. The company provides integrated medical and disability case/care management services to insurance companies, employers, government agencies, attorneys & consumers to help control and manage the cost of their medical & disability claims. Please visit us at www.alarisgroup.com.

Claims Associates, Inc & Rehab Associates

Claims Associates is an independent adjusting company and third party administrator of all types of insurance claims, including property/liability/workers compensation. Rehab Associates, a sister company, provides medical case management and legal nurse consulting. Services are provided either full adjustment or task assignment or task assignment, per your request. Please visit us at www.claimsassoc.com.

Clark, Kuntz & Associates Prosthetics

Clark, Kuntz & Associates is the Midwest’s premier provider of both lower and upper extremity prosthetics. As a locally owned company, we pride ourselves on providing our patients the most appropriate technology based upon the abilities and goals of each individual. Our clinicians strive to create the best possible outcomes in the most timely and efficient manner. Please take a moment to visit our website and view our many success stories at www.clarkpo.com.

If you would like to speak directly with one of our clinicians, please contact Wally Kuntz at (712) 234-2378.

Clark, Kuntz & Associates Prosthetics: With You Every Step of the Way

Please visit our website at www.clarkpo.com.

CNOS

CNOS is a multi-specialty medical clinic located in Dakota Dunes, SD with satellite locations in the tri-state region of Iowa, South Dakota, and Nebraska. CNOS physicians and workers’ compensation staff have developed a complete workers’ compensation program from Independent Medical Exams, testing, and treatment in order to service all patient and industry needs. Please visit us at www.cnos.net.

CORVEL

A national provider of risk management solutions for the workers’ compensation, auto, health and disability management industries. We provide our clients with the information and insight they need to make smart decisions.

We believe that together, we can deliver better results. Every injured worker needs timely, compassionate care. We value your people and we advocate care for your employees. This purpose drives what we do together every day, which is to return injured employees to the workplace. With the right mix of savings and customer service, we effectively balance risk and reward. Our expertise and service delivery drive the results your program needs and the savings your bottom line wants.

Our investment in intelligent systems and the integrated ecosystem that keeps us all connected. Our commitment to innovation is why we are a nationwide leader in technology driven programs. Please visit our website at www.corvel.com.

The company's portfolio of services include medical assessment programs designed to meet the specific needs of first-party insurers, attorneys, municipalities, and third-party administrators pertaining to automotive, disability, group health, liability, no-fault and workers' compensation claims. The current service offerings include: independent medical examinations, peer reviews, medical record reviews, nurse file reviews, utilization reviews, radiology reviews, physician bill reviews, hospital bill reviews, surgical cost estimates, Medicare compliance, case management and related special services including litigation support services, administrative support services and medical record retrieval services. Please visit us at www.examworks.com.

FYZICAL™ Therapy & Balance Center

FYZICAL'M Therapy & Balance Center of Vermillion, Beresford, and Yankton has provided exceptional physical therapy in southeast South Dakota since 2002. Formerly, Great Plains Therapy, our name changed in 2017 to better reflect the unique programs we offer. Our staff has specialized training in industrial medicine as well as advanced vestibular rehabilitation. We work closely with case managers, adjustors, and injured workers to achieve the best possible outcomes. We provide on-site services with trained and licensed physical therapists and exercise physiologists as well as care delivered at our group of clinics. Our prices are lower, our outcomes are excellent, our visits per case are below the national average and our communication with the entire care team is unparalleled. A Sioux Falls location is plans to open in Fall2017.

Genex Services, LLC

Genex Services is the trusted provider of managed care services enabling workers' compensation payers and risk managers to transform their bottom lines. Genex is a managed care leader with more than 2,900 employees and 47 service locations throughout North America. The company serves 381 of the Fortune 500 companies as well as the top workers' compensation and disability carriers and third-party administrators in the U.S. In addition, Genex is the only company that delivers high-quality clinical services enhanced by intelligent systems and 360-degree data analysis. The company consistently drives superior results related to medical, wage-loss, and productivity costs associated with claims in the workers' compensation, disability, health care and automobile systems. Please visit us at www.genexservices.com.

Health Management Partners

Health Management Partners is an independent provider of innovative health management programs that are tailored to individuals and customized to organizations. We offer comprehensive health management solutions to organizations that help bring healthcare costs under control while improving quality care in the healthcare system.

Our services include:

- Independent Medical Exams
- Case Management
- Wellness Programs
- Health Screenings
- Conditions Management

We're ready to help your company-and your employees-today!

Please visit us at www.hmpsd.com

Kolbach & Associates Investigations Inc.

We provide specialized investigative services to the Plains States. These services range from workers' compensation claims/surveillance, claimant/witness location and interview, general surveillance, all disability claims, asset searches, encompassing background checks on potential employees or disability claimants and all-encompassing fraud related claims. We demand high standards, including providing prompt, detailed, and most important of all, accurate information in the most cost effective manner. Please visit us at www.kolbach.com.

Learning Services

Learning Services has been providing acquired brain injury rehabilitation for 30 years. We were founded on the belief that therapies should focus on the development of compensatory strategies that enable individuals to function as independently as possible in the least restrictive settings. With rehabilitation programs in 5 states, we offer a range of therapeutic transitional services including: Post-Acute Neurorehabilitation, Neurobehavioral Rehabilitation, Supported Living, and Day Treatment Rehabilitation. For more information, please visit us at www.learningservices.com.

Madonna Rehabilitation Hospital

Madonna Rehabilitation Hospitals is one of the nation's foremost providers for medical and physical rehabilitation for adults and children. Madonna specializes in complex medical, traumatic brain injury, spinal cord injury, pulmonary conditions, severe stroke, other neurological conditions and pediatric rehabilitation. Madonna offers hope and healing to thousands of patients from throughout the country each year.

Madonna's team of highly specialized physiatrists, hospitalists, therapists, rehabilitation nurses, clinicians and researchers work with the most advanced technology and equipment to help each patient achieve the highest level of independence. Please visit us at www.madonna.org.

One Call Care Management

OCCM is the nation's leading partner in providing specialized services that lead to faster, more efficient and more cost-effective resolutions of claims. From high-end diagnostic procedures, to post-discharge and home care management, to transportation and language services, to superior dental programs and other medical specialties, OCCM provides reliable, consistent connections to care and improved outcomes. With rapid scheduling of services, clinical oversight, coordination, and delivery of medical reports, no other partner delivers the depth of support and service excellence that OCCM provides. Please visit us at www.onecallcm.com.

Optum

The workers' comp division of Optum collaborates with our clients to deliver value beyond transactional savings while helping ensure injured workers receive safe and effective clinical care. Our innovative and comprehensive medical cost management programs include pharmacy, ancillary and managed care services from first report of injury to settlement.

Optum and its respective marks are trademarks of Optum, Inc. All other brand or product names are trademarks or registered marks of their respective owners. Because we are continuously improving our products and services, Optum reserves the right to change specifications without prior notice. Optum is an equal opportunity employer. Please visit us at www.optum.com.

Orthopedic Institute

Orthopedic Institute, an independent physician group specializing in orthopedics, was founded in 1972 in Sioux Falls, South Dakota. The group has steadily grown in size and scope, today with 16 physicians and over 170 employees.

Orthopedic Institute is the largest orthopedic specialty group in the region. In addition to general orthopedics, areas of focus include spine, sports medicine, total joint, upper extremity, foot and ankle, pediatrics, physical medicine, and pain management. Orthopedic Institute Clinics are located in Brookings, Dakota Dunes, Mitchell and Yankton, in addition to Sioux Falls. Outreach is provided by the physicians of Orthopedic Institute to Huron, Madison, Tyndall, and Wagner. They also travel to Marshall, MN; and Rock Valley, Spirit Lake, and Sibley, IA as well as Creighton, NE.

At Orthopedic Institute, our mission is to make life better. We do that by providing the most comprehensive, personalized care in the region. Please visit us at www.orthopedicinstitutesf.com.

Preferred Medical

As a nationwide workers' compensation management company, Preferred Medical offers a single source for complete and quality solutions that are flexible, easy to implement and offer substantial savings. Preferred Medical provides Ancillary Services and Pharmacy Benefit Management for insurers, TPA's and employers throughout the United States. Please visit us at www.preferredmedical.net.

PRN Solutions, LLC

PRN Solutions is a company that specializes in providing support/ancillary services for the worker's compensation industry. Our clients include insurance companies, self-insured entities, third party administrator, and nurse case management firms. Services include:

- Medical Equipment Procurement: We take the hassle out of procuring medical equipment for your worker's comp. claimants. Additionally, PRN Solutions guarantees pricing below applicable state fee schedules or U/C.
- Transportation and Translation: PRN strives to provide national coverage without losing the quality of a community-based service.

Please visit us at www.prn4hme.com.

Profile By Sanford

Profile is a weight management program created by doctors using coaching, technology and meal replacements to help our members reach their weight loss goals. Please visit us at www.profileplan.net.

QuickHealth Urgent Care

Healthy, happy employees are the most productive employees. We have a great list of services that can benefit business owners and HR directors; employee drug testing, physicals, flu shot clinics, work comp injury care, and much more. QuickHealth is a certified eScreen location which is the highest employee screening technology in the industry. It's paperless, allowing employers to send the employee in with a "passport", we can use it, perform the collection, and in many instances the employer can have the results the same day. We will customize a solution to fit your employees' needs with a focus on making sure they stay healthy and if they do get sick, get them treated and back to work as fast as possible.

Regional Health

Regional Health is an integrated health care system with the purpose of helping patients and communities live well. The organization, with headquarters in Rapid City, S.D., provides community-based health care in more than 20 communities in two states and 32 specialty areas of medicine.

Simply put, healthy employees are better for business. Our occupational medicine professionals work with your company to determine the right services to keep your people living, and working well. Connect your employees to the expertise and excellence you've come to expect from Regional Health. We offer return to work evaluations, workers compensation medical care, independent medical examinations, impairment rating reports, worksite evaluations, and more. Please visit us at <http://www.regionalhealth.com/Our-Locations/Regional-Urgent-Care/Services/Occupational-Health.aspx>.

Safety Solutions

Safety Solutions provides on-site safety training for the Construction, Manufacturing, and Agriculture industries in SD, ND, MN and IA. Our services also include facility and job-site safety inspections, hazardous waste and environmental consulting services to keep your company compliant with State and Federal regulations in OSHA, MSHA, and the EPA.

In addition, we have a training facility in Sioux Falls to provide function-based competent person training in Hazmat, Fall Protection, permit and non-permit required Confined Space Entry, Lockout/Tagout, Forklift and more.

At your site we can facilitate safety meetings, tool box talks and training of your personnel. We will work on YOUR schedule, helping to keep your cost to a minimum by eliminating travel, over time and lost production. We can also review and strengthen your current written Safety Program, or create a new one tailored to your company and your needs.

Our goal is to provide solutions that help companies reduce injury rates, liability exposure and costs associated to down time and lost productivity. In short, we help your company become a safer and more profitable, while helping you prove to your employees that they are the most important part of your business. Luck is NEVER part of an effective Safety Program, get the training you need to make sure everyone goes home...everyday. Call or click today. (605) 212-9632 Please visit us at www.safety605.com.

Sanford Brain and Spine Center

Offers comprehensive approach to care for Spine, Neurological, Pain Management and Neuro Surgery. Providing the least invasive procedures and most effective means to restore full health to get workforce back in action. Our commitment to care with proven and timely results, brings a satisfying solution to employees and employers. Let us know how we can help you! We are here for all your back, neck and other immobilizing or pain issues.

- Comprehensive Spine Care
- Injections with fluoroscopy guidance
- Electrodiagnostic testing NCS/ EMG
- Minimally invasive neurosurgery and surgical options
- Comprehensive scope of neurology
- Physician Collaboration
- Rehabilitation

Please visit us at Sanfordhealth.org

Sioux Falls Sleep Center

Sioux Falls Sleep Center, located in Sioux Falls, SD, is the premiere sleep center of the Midwest since 2005, specializing in sleep health and services. Our clinic offers the highest quality in services and expertise to help restore your sleep to its natural state, once again helping you sleep healthy and live healthy. We are an AASM accredited sleep laboratory and use FDA approved devices.

We are now offering Home Sleep Testing, a new technology, a cheaper, more convenient testing for sleep apnea in the home rather than the sleep lab allowing faster turnaround. The Home Sleep Testing is reviewed by registered sleep technicians and Board Certified Physician. Treatment pathways and recommendations provided. CPAP therapy available through accredited CPAP provider. Special cash pricing and sliding scale available, if needed. DOT special pricing.

Sioux Falls Sleep Center www.siouxfallssleep.com 1-605-271-2700

Sleep Healthy South Dakota www.sleephealthysd.com 1-800-888-1426

SMT Health Systems

VOLARO provides Full Body and Sit-To-Stand type patient lifts, both with an electronic digital scale option. VOLARO provides various models providing different price ranges to meet your budget and different features to meet your special needs. VOLARO offers up-front pricing, free demonstrations and in-service training.

The VOLARO Ceiling Lift is a perfect blend of both new and traditional design. The rated capacities are from 300lbs. to 1000 lbs. with the most popular being the 450 lbs. capacity. The rail systems are conveniently designed to mount to existing structure as well as in new construction.

SMT Health Systems also provides the Rock-King X3000 Wheelchair. This chair is being used across the nation in long-term and memory care facilities, helping those who have dementia rock away anxiety. The chair is having a soothing effect on residents.

Stubbe & Associates

Stubbe & Associates is a National Medical and Vocational Case Management firm. Stubbe is committed to providing the highest quality work and offers multiple comprehensive services:

- Certified Managed Care in South Dakota
- On-site Case Management for Worker's Compensation
- Triage Nurse Care Coordination
- Catastrophic Injury Case Management
- Telephonic Nurse Case Management
- Early Intervention
- Long & short Term Disability Management
- Medical and Liability Review
- Vocational Case Management
- Life Care Planning
- Ergonomic and Job Analysis
- Computer based Job Skills Training Programs
- Transitional Return-to-Work Program
- and many more!

Success as a Team & an Organization! Stubbe's professional staff looks forward to working with you! Please visit us at www.stubbe.com.

Waddell & Reed

Waddell & Reed is a full-service American asset management company that offers investment advice, financial planning, and risk management products.